

Homeland Property Acquisition Sheet – Outbound Telemarketing

* Date: _____ * Sales Rep: _____ * Lead Source: _____

* Seller's Name: _____

* Property Address: _____

* Home Phone: _____ Cell Phone: _____

Email: _____ * Fax: _____

* **Why are you selling?** 1. Moving (When? _____) 2. Buying a New House (Bought it? _____) 3. Downsizing/Upsizing 4. Can't afford 5. Pre-foreclosure 6. Probate
Other: _____

Bedroom ____ Bath ____ Parking ____ Sq.ft. _____ Construction _____ Vacant _____

* What do you think it's worth? I'm curious how did you come up with the number? _____

* How much do you want? _____

* What is the least you'd accept for an all cash offer? _____

* Is the house listed with a realtor? For how much? _____

* Does it need any repairs? If yes, approx. how much \$ needed to fix? _____

* Approximately what is owed on your 1st mortgage? _____

* Is your monthly payments current? _____

If behind, how many payments behind? _____

How much are your payments? Interest rate? \$ _____ PITI? _____%

Who is your Lender? _____

Do you have a second mortgage? _____

Are the payments current? _____

How much are your payments? Interest rate? \$ _____ PITI _____%

Who is your Lender? _____

* (if high balance) Would sell the property for what you owe? _____

If I sell your house, how long would it take you to move? _____

* Would you consider owner financing? _____

* Other comments: (what do you need):

* 3 comps with addresses:

Address	Sale Date	Amount	YR Built	Sq.Ft	Bed/Bath

Suggested Listing amount: _____

*Fax form to (813) 637-9798 or email to: ceo@homelandgroup.com Phone: 813-637-9797x11

Internal Use
All Cash Offer:
Owner Fin. Offer: